



Tailored strategies to navigate grid complexity.



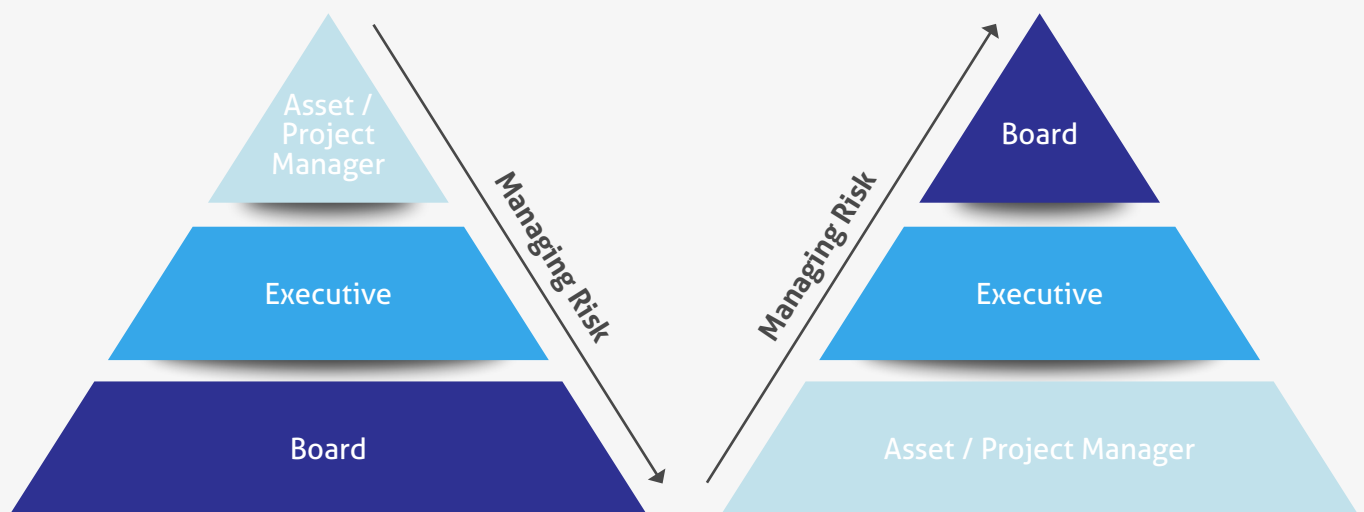
Strategic Services

Clutch Strategic

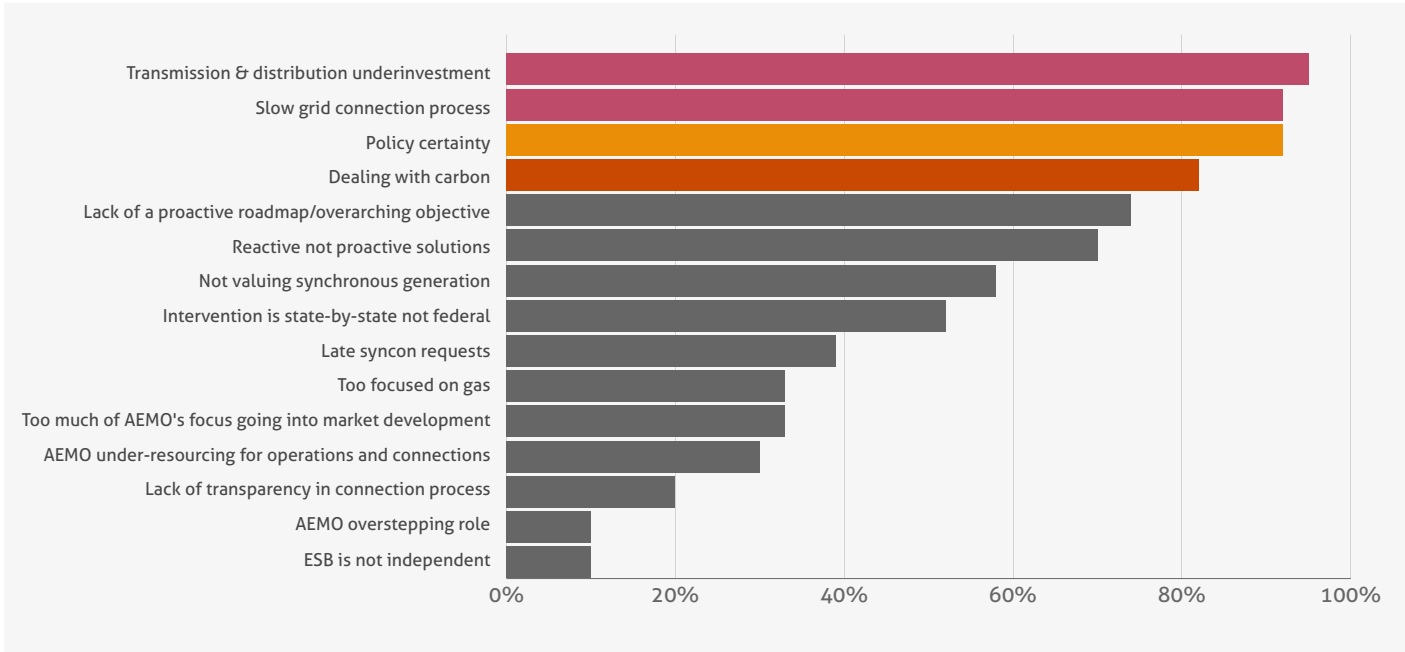
The current energy market landscape is experiencing constant regulatory and technical change. Grid connection risk is seen as the key challenge not only for project developers but an increasing range of broader stakeholders including project financiers, boards, shareholders, executives, governments, and regulators. Grid connection has never been more important and “in focus” as it is today.

The Changing Paradigm of Grid Connections

Risk ownership has moved from operational to Corporate / Policy level.



According to PWC - "What's next after the RET? Industry perspectives on our energy policy future" the top two investment barriers for energy development were related to grid connections. The top three barriers are directly related to the Clutch Strategic offering.



Identified issues from industry interviews

One hour upfront during strategy planning saves you 10 hours during execution.

Clutch Strategic brings the leading level of grid connection experience to the market to assist clients in setting tailored strategies to manage grid connection risk and capture opportunities to strengthen business cases. We assist clients to set up projects early for success and avoid significant risks and delays during connection.

Our team also supports setting strategies to identify opportunities to increase value (reduced cost or risk and/or innovative revenue streams) for existing grid connected assets. Supporting with research and analysis to better understand our clients' projects/assets and provide a different perspective is what our team specialises in.

Applying our experience and learnings into the setting of strategy from previous projects helps our clients to adapt to complex macro environment factors that are constantly evolving.

Key Benefits

Increased Confidence

Advanced and detailed understanding of market and technology change impacting client strategies, projects, and assets. We provide an early and detailed view of changes likely to present opportunities. Our team will deliver increased confidence and de-risk key project and asset activities to optimise outcomes.

Proactive Risk Management

Our team aims to provide dedicated grid connection risk management support and ensure increased visibility of risks and strategies to manage such risks for peace of mind, saving you time and costs.

Connection Process Awareness

Our team provides greater transparency of how the grid connection process ties in with the greater project plan and schedule. By having a well-planned connection up front clients are able to understand the interdependencies across multiple project streams.

Streamlined Connection Process

Through our unique understanding of the key drivers and requirements of regulated monopolies and project developers our team partners with key stakeholders to deliver the best outcomes for your projects. This means a streamlined, lower cost connection process, efficiencies, and solid alignment with the broader project objectives.

Simplified Decision Making

Our team provides critical information relating to the grid connection, at the right time to make key decisions.

Services

Clutch Strategic services includes the following three key market focuses:

1. Understanding market complexity and navigating change

Grid Connection Outcome Improvement

Exercising our experience to support the key market stakeholders to identify and implement market change initiatives that will benefit the industry and influence positive change in the market.

Strategic Consulting

Providing strategic support to market participants to set project and asset strategies incorporating the current landscape for network risk and opportunities.

NEMScan

A tailored service designed to build client focus on market change impacts through actively monitoring and analysing the effects of market policy, process and regulatory changes in the National Electricity Market. This service builds client awareness of the many market changes in train and how they may impact project, asset, and company strategies.



Market Revenue Opportunities

Our team will undertake a strategic assessment to identify specific non-network solutions and revenue opportunities for your connected assets or new developments. Clutch will assist to develop a strategy to accelerate the identification of potential revenue streams and map out tailored plans to secure them.

2. Supporting asset and project pipeline decision-making

Grid Connection Report Card

Involves undertaking a low cost and prompt desktop assessment of the status of a potential connection to identify risks and opportunities before committing high cost and resources to an unrecoverable project.



Grid Connection Due Diligence

Clutch will undertake a strategic review of a client's existing assets, potential acquisitions and development projects to provide a clearer understanding of the opportunities, risks and red flags relating to the grid connection.

Energy Asset Transaction Support

Strategic grid connection related advice relating to the potential purchase or the sale of energy assets, including sourcing and securing buyers for energy assets and general merger and acquisition support.

3. Setting up projects for success

Support In Setting Project or Asset Strategies

Our team incorporates current strategic thinking on grid connection risk and opportunities into existing or new client strategies.

Grid Connection Strategy

One of the most common issues is late consideration of the grid connection approach. The Clutch team will prepare you to commence the connection process and ensure the process progresses in a timely fashion while risks and the requirements of key stakeholders are continually and appropriately considered and managed.

Support In Setting and Executing Tender Strategy

We will provide specialist tender advice and inputs for large energy market tenders which have a significant degree of grid connection complexity. A carefully considered grid connection strategy can deliver competitive advantage for your tender solution.

In summary, the Clutch Strategic service will be provided to the market with 3 key focuses:

Understanding market complexity and navigating change	Supporting asset and project pipeline decision-making	Setting up projects for success
<ul style="list-style-type: none"> • Grid Connection Outcome Improvement • Strategic Consulting • NEMScan • Market Revenue Opportunities 	<ul style="list-style-type: none"> • Grid Connection Report Card • Grid Connection Due Diligence • Energy Asset Transaction Support 	<ul style="list-style-type: none"> • Support In Setting Project Or Asset Strategies • Grid Connection Strategy • Support In Setting and Executing Tender Strategy






Clutch is a leading professional service firm providing a wide range of grid connection advisory services aimed at assisting our clients define, manage, and minimise the impacts of grid connection risk. We exist to enable growth and progress in the energy industry so that our people can make the difference to our clients' projects.

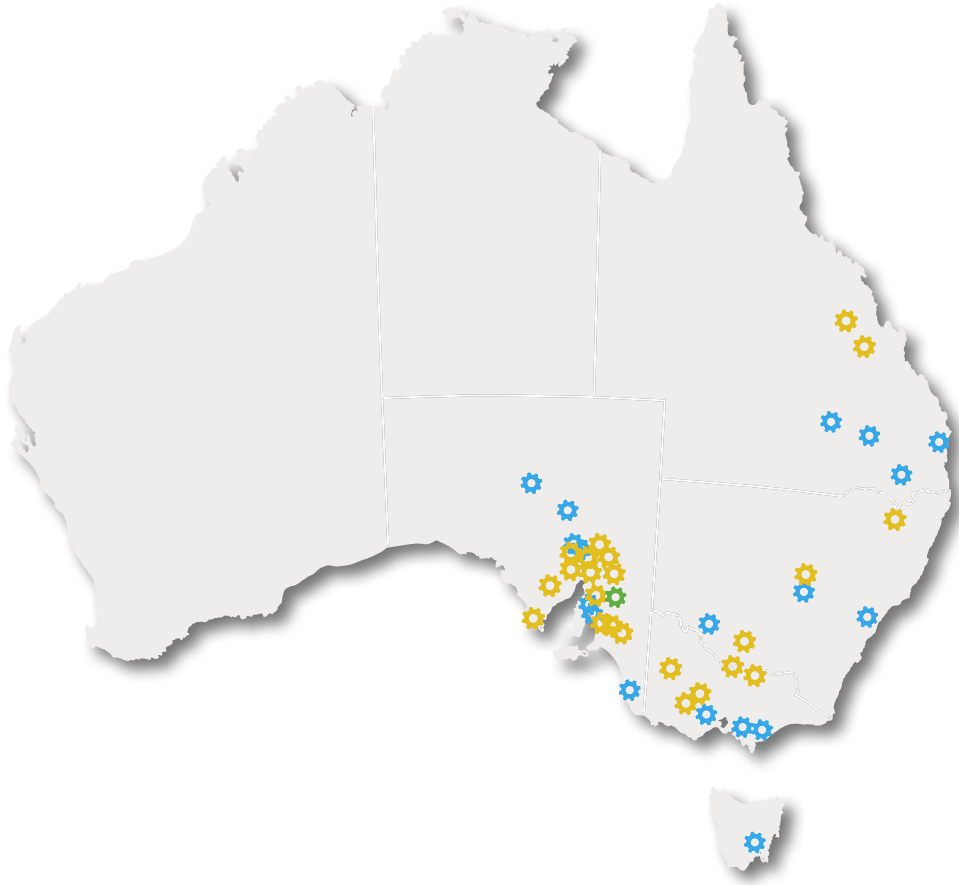
Our vision is to be the Australasian leaders in Electricity Networks. We aim to apply our deep knowledge of electricity networks and our collaborative working approach to optimise and de-risk grid connection outcomes for our clients and infrastructure networks. The team at Clutch have a strong pedigree when it comes to grid connection. Our team have been involved in successfully connecting around 50 projects to the grid.

Clutch is nationally focused and understand the grid connection risk for each energy project is unique. Our diverse and experienced team provides the advice and support services that are not only of the highest quality, but also tailored to your specific needs.

The Clutch Group has aligned its service delivery to the client asset lifecycle. This provides a specialist business unit to support our clients through each of the following three asset lifecycle phases:

1. Strategy and Concepts	2. Project Development	3. Asset Operations
 Clutch Strategic Tailored strategies to navigate grid complexity	 Clutch Grid Connections Leading the grid connection process	 Clutch Compliance Supporting your grid compliance obligations

Projects & Industries We Work In



Our clients are our partners



Our Team



**Managing Director +
Grid Connection Specialist
Scott Connel**

Scott is the founder and Director of the Clutch group of companies. Scott has over 18 years' experience in driving commercial, financial and strategic decisions in the energy market.



**Director +
Grid Strategy Lead
Jezac Crowe**

Jezac is a co-founder and Director of the Clutch group of companies. Jezac is a specialist in the leading the commercial transaction and process for high value grid connections related investment decisions.



**Partner +
Grid Connection Specialist
Nathan Potter**

Nathan is a Partner of the Clutch group of companies. Nathan has a decade of experience in managing new grid connections and working with facilities connected to the national electricity market.



**Grid Connection Specialist
Mitch Baker**

With strong communication skills, account management expertise, and a strong balance of technical and commercial acumen, Mitch is well placed to help our clients plan and manage the delivery of outcomes.



**Grid Compliance Lead
Phil Court-Kowalski**

Phil is a seasoned senior leader with 35+ years' experience spanning multiple sectors in Australia, Germany and the UK. Phil's highly inclusive approach to client work ensures the delivery of excellent technical and commercial outcomes.



**Grid Compliance Specialist
Dylan Trenerry**

Dylan has over a decade of regulatory experience in Local Government. Dylan's out of the box thinking to client projects aims to deliver on positive compliance outcomes and avoid non-compliances.

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